**MANISH TIPNIS Referred By:-Mr. Mangesh.Panbude.**

***Contact: 9823006530*** *(M)****;*** *0712-6633711 (R)**~* ***E-Mail:*** *manish.tipnis@vodafone.com*

**Career Aspiration**

**Assignments in Sales & Marketing / Business Development with an organization of high repute.**

Sector Preference: Telecom industry/Consumer Durables / FMCG / Retail/Services

**SYNOPSIS**

* Well versed with Sales & Marketing, Brand Management and Marketing Research.
* Recognised as an active participant in various University, College and School Level Cultural activities.
* A quick learner with the ability to work under pressure and meet deadlines.
* An effective planner with strong interpersonal and good reasoning skills.

**SCHOLASTICS**

* **PGDM (Marketing and IT)** from BIMM, Pune (Sri Balaji Society) in 2010 with 62% marks.
* **B.E**. from RCERT. College, Chandrapur (Nagpur University) in 2007 with 60% marks.
* **12th** (Electronics) from Vidya Niketan Junior College, Chandrapur in 2001 with 74% marks.
* **10th** from Mount Carmel Convent High School, Chandrapur (ICSE) in 1999 with 78% marks.

**IT SKILLS:** Well versed with Office Automation, SPSS , Windows 98 , XP & Vista, C language and Internet Application.

**SUMMER INTERNSHIP**

Organization : Ballarpur industries Ltd., Ballarpur.

Title : Improving distribution network by reducing the loading time.

Duration : 2 Months

Key Learning : How can reduce the loading time taken by the trucks in a warehouse

and thus improve the customer satisfaction level.

**ORGANISATIONAL EXPERIENCE**

1. Organization : Vodafone Cellular Ltd., Nagpur. (M.S)

Title : DIRECT SALES TEAM (DST)—ENTERPRISE SALES.

Duration : 1 Year.

CTC : 1.56 lacs per annum

1. Organization : Vodafone Cellular Ltd., Nagpur. (M.S)

Title : STORE MANAGER

Duration : 2 YEARS AND 6 MONTHS.

Last CTC : 4.21 lacs per annum.

3) Organization : Vodafone Cellular Ltd., Nagpur. (M.S)

Title : ENTERPRISE SERVICE MANAGER

Duration : 2 MONTHS & CONTINUED.

Last CTC : 4.21 lacs per annum.

**ORGANISATIONAL ACHIEVEMENTS.**

* Received **CIRCLE KOMBAT (ANUUAL AWARD for FY 13-14) to MALAYSIA.**
* Received **SUPER NOVA AWARD ( QUATERLY AWAR for Q2 of 2014.) to GOA.**
* Received **HIGH** **SPIRITS AWARD IN Vodafone Essar.**
* Received **BRAVO AWARD** **TWICE IN Vodafone Essar.**
* Received **SUPERSTAR AWARD SIX times in Vodafone Essar.**
* Received **SAMRAT award FOUR TIMES in Vodafone Essar**.

**ACCOLADES**

Stood first in the school in the state board SSC exam in Maths.

**BEYOND CURRICULUM**

* Proactively involved in organizing various cultural events at BIMM.
* Selected as Vice Captain of School Cricket Team.
* Actively participated in Drishti in BIMM.
* Represented the class in PGDM course as a CR.
* Organized a public fashion show in Chandrapur.
* Was awarded by HELPAGE INDIA when in school.
* Represented MBA college for Brochure Presentations in MUMBAI and HYDERABAD.

**PERSONAL PROFILE**

Date of Birth : 13th June 1983

Present Address : Flat no 102, Vedant Opal, Gawande Layout Sneha Nagar, Nagpur.

Permanent Address: Malti hospital, Patel layout, Near Bus Stand, Behind Hotel Siddharth,

Chandrapur- 442401 .

Languages Known : English, Hindi , Marathi & French .

Marital Status : Married.